

MECHAN CONTROLS PLC has signed a North American distribution agreement with leading US Safety specialist, NORSTAT INC.

www.norstat.com

Based in Rockway, New Jersey, and established by Vincent Orrico (President), Norstat Inc has 40+ years experience of selling European safety products into the US market. Norstat is currently the exclusive distributor for a wide range of safety equipment from 7 major European manufacturers, and Mechan's unique range of non-contact safety products will complement this existing portfolio allowing Norstat to offer a complete safety solution to all of their customers.

Norstat Inc. currently has close to 100 distributors covering North America, Canada and Mexico. Employing 25 full time staff at it's New Jersey headquarters, Norstat can offer their customers full technical training and technical support staff for the Mechan product range as well as sales and customer support services.

The US safety market is currently growing as the US standards authorities adopt international safety standards already operating in the UK. and Europe. This gives Mechan additional credibility and an excellent opportunity to grow it's export sales in the largest industrial economy in the world.

Mechan Controls is an ISO 9000-2000 quality assured company, with a comprehensive range of machine guard safety systems. Further information can be obtained by visiting the company's website at www.mechancontrols.co.uk or by calling Peter Knowles on 01695 722264.